

# General Principles of the FINAGREEN Label

The labelling methodology for virtuous agricultural projects and practices developed by Finagri **scientifically identifies practices and/or investments that generate added natural capital value at the farm level.**

The labelling process is intended to recognize not an existing asset, but rather **an asset in the making, created through practices and/or investments receiving funding.**

It is based on a methodology designed to meet investor expectations by **guaranteeing scientifically validated results supported by transparent mechanisms.** By aligning agricultural practices with rigorous standards and using precise impact indicators, it helps build lasting trust among stakeholders.

The Finagri Chair thus acts as a trusted third party, providing investors with a reliable framework to support projects with measurable and durable environmental impact.

The table below summarizes the fundamental principles of the FINAGREEN label. It was developed based on preliminary research conducted by the FINAGRI Chair. The Scientific Committee will further define its scope, assess its applicability and implementation modalities, and determine eligibility criteria and technical specifications based on these principles.

| General Overview of the FINAGREEN Label                                                                                                                                                                                                     |
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| The FINAGREEN label (awarded by the Finagreen Association) aims to highlight the environmental outcomes generated by agricultural operations.                                                                                               |
| These results are primarily measured using direct, reliable accredited data to establish robust indicators. Based on these indicators, farms within a defined territory receive a natural capital score to objectively assess their impact. |
| The labelling process supports projects that provide solutions to identified environmental issues, emphasizing prevention—not the recognition—of a new asset built through virtuous practices or targeted, financed investments.            |

| Eligibility Criteria                  |                                                                                                                                                                                                                                                                                              |
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| Eligible Projects                     | All forms of agriculture (agroecology, regenerative agriculture, permaculture, etc.) are eligible.                                                                                                                                                                                           |
| Project Size and Territorial Approach | Finagreen assesses project scale to ensure that the aggregation of farms achieves significant territorial-level impact. Finagreen also evaluates coherence among various projects to form territorial project groups with relevant, consistent, and structuring characteristics.             |
| Compliance with FINAGRI Methodology   | Mandatory ; see details below.                                                                                                                                                                                                                                                               |
| Intentionality                        | The farmer must voluntarily commit long-term to an environmentally transformative approach focused on measurable results.                                                                                                                                                                    |
| Traceability and Transparency         | The farmer must ensure: <ol style="list-style-type: none"><li>1. That agroecological practices lead to measurable improvements.</li><li>2. That the use of allocated capital permanently meets label criteria.</li><li>3. That trust is fostered among investors and stakeholders.</li></ol> |
| Methodological Choices                |                                                                                                                                                                                                                                                                                              |
| Holistic Approach                     | Substantial contribution to at least one main theme, plus mandatory associated themes, and optionally additional ones. An initial approach proposes soil quality as the main theme, with related mandatory themes: carbon, water, biodiversity, and pollution.                               |

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| <b>Contribution to Natural Capital Themes</b> | <p>11 themes have been identified to contribute to natural capital:</p> <ol style="list-style-type: none"> <li>1. Inland water flow regulation</li> <li>2. Mega wildfires</li> <li>3. Reduction of agricultural pollution</li> <li>4. Soil protection</li> <li>5. Carbon cycle regulation</li> <li>6. Livestock and GHG emissions reduction</li> <li>7. Halting the 6th mass extinction</li> <li>8. Genetic modification of organisms</li> <li>9. Protection of marine resources</li> <li>10. Adaptation of agri-food sector to global change</li> <li>11. Viable development of territories</li> </ol> <p>These environmental and social objectives align with frameworks like the Sustainable Development Goals and the Paris Agreement.</p> |
| <b>Impact Approach</b>                        | <p>The objective is to measure the additional impact of agricultural practices and investments.</p> <p>The focus is on additionality, meaning the measured impact must be directly attributable to the newly implemented practices and investments, and not existing trends or "business as usual" initiatives.</p>                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>Double Materiality</b>                     | <p>The concept of impact follows a logic of double materiality as defined by the European Commission. It considers, on one hand, the risks that may affect the company's value, and on the other, the positive or negative social and environmental effects of the company's activities on its stakeholders.</p>                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <b>Baseline</b>                               | <p>An initial environmental reference point is defined by the Scientific Council, ensuring the relevance of the starting point.</p> <p>This baseline serves as a benchmark to compare the results achieved after implementing new practices or investments with the initial situation, in order to measure the progress made.</p>                                                                                                                                                                                                                                                                                                                                                                                                              |
| <b>Intentionality</b>                         | <p>Actions undertaken must be aimed at achieving one or more identified environmental objectives.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>Trajectory</b>                             | <p>The label is embedded in an investment trajectory at the level of investment portfolios or grouped certified farms. The trajectory follows a logic of continuous improvement.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |

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| <b>Negative Externalities</b>       | <p>Although the label's objective is to generate positive externalities, each farmer must implement a process to identify and limit material negative externalities for each theme. For each of these, destructive technologies (e.g., chemical fertilizers, pesticides, etc.) will also be identified. Carbon-related negative externalities must be specifically assessed and reduced using the Low Carbon Label methodology.</p> |
| <b>Permanence</b>                   | <p>Mechanisms are put in place to ensure that environmental outcomes are maintained over the long term.</p>                                                                                                                                                                                                                                                                                                                         |
| <b>Data</b>                         |                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| <b>Types of Data Used</b>           | <p>The originality of the FINAGRI label lies in its predominant use of direct, reliable, and accredited data.</p> <p>In contrast, estimated data (from modeling or extrapolation) are considered less reliable and robust.</p> <p>Public data sources (e.g., national statistics, satellite databases, etc.) may also be used.</p>                                                                                                  |
| <b>Data Principles</b>              | <p>Data must comply with the FAIR principles: Findable, Accessible, Interoperable, Reusable</p>                                                                                                                                                                                                                                                                                                                                     |
| <b>Data Measurement Method</b>      | <p>Direct measurement is preferred (e.g., soil analyses, biomarkers, spectroscopy) rather than modeling, which is sometimes considered too vague or unstable.</p>                                                                                                                                                                                                                                                                   |
| <b>Data Update Frequency</b>        | <p>The update frequency is tailored to the type of data, agricultural cycles, and the needs of investors and auditors.</p>                                                                                                                                                                                                                                                                                                          |
| <b>Data Format</b>                  | <p>Data must be structured: primarily derived from standardized direct measurements, integrated into usable, interoperable (with investors' systems), and reproducible formats.</p>                                                                                                                                                                                                                                                 |
| <b>Data Traceability</b>            | <p>Traceability is ensured through:</p> <ul style="list-style-type: none"> <li>• documentation of methods,</li> <li>• preservation of metadata,</li> <li>• independent verification, and</li> <li>• integration and storage in a FINAGRI-owned database.</li> </ul> <p>A blockchain system, associated with the financial instrument, may further enhance traceability by ensuring integrity and transparency.</p>                  |
| <b>Protection of Sensitive Data</b> | <p>Sensitive data is protected through anonymization protocols and governance rules that regulate their use, ownership, and accessibility.</p>                                                                                                                                                                                                                                                                                      |

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|                                          | Any sharing or pooling of such data subject to explicit agreements between stakeholders (farmers, laboratories, investors).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>Data Verification</b>                 | <p>Four levels of verification are implemented:</p> <ol style="list-style-type: none"> <li>1. Annual review and validation of the methodological framework and data collection and verification methods, conducted by the Finagreen Scientific Committee (entity responsible for the label)</li> <li>2. Certification by ISO-accredited third-party inspectors, who ensure that the methodology has been properly applied by the agricultural operator.</li> <li>3. Compliance with ISO 17025 accreditation standards for laboratories, guaranteeing technical competence, traceability, reproducibility, and admissibility of the data.</li> <li>4. Data validation and formalization performed by a data expert and its integration into the FINAGRI-managed database/platform.</li> </ol> |
| <b>Indicators</b>                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| <b>Indicators Used</b>                   | The indicators focus on performance, means, and are expressed in tangible, environmental outcomes.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>Characteristics of the Indicators</b> | <p>The indicators are objective, scientifically based and accepted, technically validated. The indicators are supported by the collected and verified data.</p> <p>The indicators are defined relative to the trajectory to qualify the level of performance.</p> <p>The indicators are mostly quantitative.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>Construction of the indicators</b>    | <p>Relevant indicators are defined for the theme considered.</p> <p>When identifying key indicators, regulatory obligations to which the investor is subject are taken into account.</p> <p>The indicators are defined and approved by the Finagreen Scientific Committee.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <b>Required characteristics</b>          | <p>Indicators based on reliable, verified, traceable data.</p> <p>The indicators are consistent over time.</p> <p>They are comparable between farms.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |

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| <b>Type of indicators</b>                    | <p>Direct indicators: derived from a single measurement (e.g.: pH, organic matter, amount of water used)</p> <p>Composite indicators: built from several data points (e.g.: OM/clay ratio, available water, fungi/bacteria ratio)</p> <p>Aggregated indicators: synthesis of multiple criteria structured by theme (carbon, water, pollution, biodiversity) or combined into an overall score (e.g.: Global Agro-Environmental Index)</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>Update frequency</b>                      | Aligned with the data update frequency                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| <b>Reporting on data and indicators</b>      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>Types of reporting and frequency</b>      | <p>Three types of reporting are carried out:</p> <ol style="list-style-type: none"> <li>1. Annual reporting on the methodology applied (with monitoring of changes) as defined by the Scientific Committee: structuring of formats accessible to different stakeholders, notably investors, transparency on calculation assumptions, data aggregation methods (black box), documentation on the scientific reliability of the data.</li> <li>2. Mandatory annual reporting of indicators according to a standardized reporting model. Specific reporting is planned to document the aggregated trajectory of the portfolio, including any discrepancies and corrective actions undertaken.</li> <li>3. Quarterly reporting on data traceability and data evolution.</li> </ol> <p>This reporting is calibrated to allow investors to meet the European requirements to which they are subject (notably CSRD and SFDR).</p> |
| <b>Operation of the label</b>                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>Transparency and scientific integrity</b> | <p>The FINAGRI methodology was established to meet investor expectations by ensuring scientifically validated results supported by transparent mechanisms. By aligning agricultural practices with rigorous standards and using precise impact (rather than input) indicators, it helps build lasting trust between stakeholders. The methodology is public and accessible online.</p> <p>The FINAGRI chair thus serves as a trusted third party, offering investors a reliable</p>                                                                                                                                                                                                                                                                                                                                                                                                                                        |

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|                                                         | framework to support projects with measurable and lasting environmental impact.                                                                                                                                                                                                                                                                            |
| <b>Independence and conflict of interest management</b> | The Finagreen Scientific Committee is independent and composed of qualified individuals. It is responsible for overseeing methodological robustness, independent development, and process integrity. The association implements procedures and policies on conflict of interest to ensure transparency, integrity, and compliance of its members' actions. |
| <b>Impact score at the farm level</b>                   | Each farm receives an individual impact score on a defined scale.                                                                                                                                                                                                                                                                                          |
| <b>Impact score at the portfolio level</b>              | Individual scores are aggregated to provide a global rating of the portfolio.                                                                                                                                                                                                                                                                              |
| <b>Labelling and rating organization</b>                | Responsibility for labelling and rating is entrusted to the Finagreen association, created in 2020 by the FINAGRI chair, ensuring an independent, rigorous approach aligned with best scientific and financial practices.                                                                                                                                  |
| <b>Methodology review and improvement process</b>       | Complete revision of the framework and evaluation methods at least every 3 years.                                                                                                                                                                                                                                                                          |

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| <b>Deviations and removal from the portfolio</b> | <p>To preserve the integrity and credibility of the label, a rigorous process is planned in case of non-compliance with environmental criteria or insufficient achievement of the impact objectives defined at the time of labelling.</p> <ul style="list-style-type: none"> <li>- Detection of a deviation<br/>The project holder has a maximum of 6 months to implement corrective actions to restore the expected environmental impact (new audit carried out).</li> <li>- Final decision: If corrective actions are satisfactory and impact results are restored, the project may remain in the portfolio. If results remain insufficient or no credible action has been taken, the project is removed from the portfolio.</li> </ul> |
| <b>External audit of the label</b>               | Annual audit by an independent third-party organization.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |